

Message Text

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PAGE 01 LAGOS 07159 101319Z
ACTION COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 CCO-00 PASO-00 /019 W
-----022576 111509Z /40

R 091401Z JUN 78
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC 8855

UNCLAS LAGOS 07159

E.O. 11652: N/A
TAGS: BEXP, BENC, NI
SUBJECT: UNIFORM PURCHASE

PASS TO: MR. JOHN STOKES
GENESCO
UNIVERSAL F-260
111 SEVENTH AVENUE
NASHVILLE, TENNESSEE 37202
TELEPHONE: (615) 367-7166

1. QMG HAS RETURNED TO DUTY AFTER ABSENCE OF OVER ONE MONTH. NEBO STILL AWAY. RE UNIFORM PURCHASES, HE REITERATES THAT ARMY PANEL SELECTED THE THREE MODELS PREVIOUSLY REPORTED BY EMBASSY AND NEBO. HE POINTS OUT THAT ARMY WANTS NEW RECENTLY INTRODUCED US FATIGUE MODEL NOT MODELS OFFERED UP TO NOW BY GENESCO AND UK COMPETITORS. HE WOULD MUCH APPRECIATE GENESCO SENDING SAMPLE OF THIS NEW FATIGUE UNIFORM TO ECON COUNSELOR FOR RELAY TO QMG.

2. ACTUAL PLACING OF ORDER FOR ANY UNIFORMS IMPEDED BY QMG YET HAVING TO COORDINATE AGREEMENT ON PURCHASE WITH ADJUTANT GENERAL. QMG TRYING TO ACHIEVE THIS IN COMING WEEK, BUT SITUATION FRANKLY DIFFICULT GIVEN BUDGET SQUEEZE FELT THROUGHOUT MOD.

UNCLASSIFIED

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PAGE 02 LAGOS 07159 101319Z

3. RE UNIFORM FACTORY FORWARD PROGRESS STALLED BY MODD DECISION TO OBTAIN CHINESE (PRC) BID FOR SAKE OF COMPARISON BEFORE AWARDED ANY CONTRACT. CHINESE TECHNICAL TEAM HAS BEEN EXPECTED FOR WEEKS (IF NOT MONTHS) BUT CONTINUES TO POSTPONE ARRIVAL. ALTHOUGH QMG STRONGLY BELIEVES GENESCO OFFERS SUPERIOR PACKAGE, HE OBLIGED TO WAIT FOR PRC PRESENTATION.

4. QMG SENDS BEST GREETINGS BUT COUNSELS THAT THERE IS
NO NEED FOR GENESCO REPS TO VISIT LAGOS UNTIL ABOVE
ISSUES FURTHER RESOLVED. WE WILL INFORM YOU AS SOON
AS DEVELOPMENTS OCCUR. NICKY'S VIGINIA PHONE NOW NO.
703-573-0031. BEST REGARDS FROM ALL. CAHILL, ECON
COUNSELOR, EMBASSY LAGOS.
WYMAN

NOTE BY OC/T: PASSED ABOVE ADDEE.

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
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SAS ID: 2419317
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Subject: UNIFORM PURCHASE PASS TO: MR. JOHN STOKES GENESCO
TAGS: BEXP, BENC, NI
To: STATE
Type: TE
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